

# PRESS RELEASE

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## AEW completes €4.5bn of real estate transactions and grows AUM in Europe to €28bn in 2017

**AEW** completed €4.5bn of real estate transactions in Europe in 2017, including €3.5bn of acquisitions. European assets under management increased by 6% during the year to reach approximately €28bn as at 31 December 2017, marking another strong year of European AUM growth for the firm. Including the US and Asian platforms, AEW manages approximately €60bn of assets globally.

In 2017, AEW undertook 231 real estate transactions across Europe, with acquisitions predominantly made in France, Germany, the UK, Italy, Spain and the Netherlands.

During the course of the year, AEW also raised more than €3bn of new equity for European property investment strategies, which was committed by institutional and retail investors across various funds, separate accounts and club deals.

Sustainability and responsible investing continues to be a priority for AEW and, alongside ten other European real estate firms it was a founder member of CIRCOLAB in 2017, an organization that advocates sustainable investing. Thierry Laquitaine, AEW's European Director of Sustainable Development, was appointed CIRCOLAB's inaugural Chairman.

Rob Wilkinson, European CEO said: "2017 was a year of further growth for our European platform as well as operational consolidation following the merger with Ciloger. We had another strong year in terms of transaction volumes and capital raising and we plan to further develop our footprint across Europe in 2018."

## ABOUT AEW

AEW is one of the world's largest real estate asset managers, with near €60bn of assets under management as at 30 September 2017. AEW has over 600 employees, with its main offices located in Boston, London, Paris and Hong Kong and offers a wide range of real estate investment products including comingled funds, separate accounts and securities mandates across the full spectrum of investment strategies. AEW represents the real estate asset management platform of Natixis Investment Managers, one of the largest asset managers in the world.

As at 30 September 2017, AEW managed €26.6bn of real estate assets in Europe on behalf of a number of funds and separate accounts. AEW has close to 400 employees based in 10 offices across Europe and has a long track record of successfully implementing core, value-add and opportunistic investment strategies on behalf of its clients. In the last five years, AEW has invested and divested a total volume of over €17.5bn of real estate across European markets.

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