

PRESS RELEASE

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AEW expands Investor Relations team with two new appointments

AEW, the global real estate investment manager, announces the appointment of Emmanuel Brechard and Matilda Williams as Directors in the Investor Relations team, reporting into Alex Griffiths, Head of Investor Relations Europe. These hires grow AEW's global Investor Relations team to 28 people across Asia Pacific, Europe and the US.

Emmanuel is based in Paris, with responsibility for French-speaking clients and a focus on investors from France, Belgium, Luxembourg, Switzerland and Monaco. Emmanuel joined AEW in January 2023 from Bpifrance where he spent a total of ten years, including stints in both its Paris and Dubai offices. He brings a wealth of experience working with, in particular, large insurance groups, family offices and sovereign wealth funds, having latterly been responsible for investor relations and fundraising. Emmanuel also spent four years as a Structured Finance Associate in corporate & real estate whilst at Bpifrance, notably financing large real estate transactions in hospitality, logistics and office buildings, having started his career as a Structured Finance Analyst at Banque Populaire.

Matilda is based in London, with responsibility for managing new and existing pan-European investor relationships. Matilda joined AEW in October 2022 from the private equity real estate company PineBridge Benson Elliot, where she spent eleven years, progressing to Senior Vice President. At PineBridge Benson Elliot, Matilda was responsible for all aspects of investor relations, including investor engagement, marketing, fundraising, reporting and strategic analysis. Matilda participated in the raise of the Firm's value-add funds, with >€1.5bn of equity raised from investors globally, in particular from sovereign wealth funds, insurance companies, pension funds and family offices.

Rob Wilkinson, Chief Executive Officer of AEW in Europe, commented: "Both of these appointments strengthen our Investor Relations platform, supporting fundraising and investment activity across our global business. Matilda and Emmanuel bring over 24 years' combined experience, and both will play a key role in meeting the specific needs of our institutional clients, particularly during the current more volatile economic environment. We are delighted to welcome Matilda and Emmanuel to the team."

ABOUT AEW

AEW is one of the world's largest real estate asset managers, with €90.8bn of assets under management as at 30 September 2022. AEW has over 800 employees, with its main offices located in Boston, London, Paris and Hong Kong and offers a wide range of real estate investment products including comingled funds, separate accounts and securities mandates across the full spectrum of investment strategies. AEW represents the real estate asset management platform of Natixis Investment Managers, one of the largest asset managers in the world.

As at 30 September 2022, AEW managed €39.7bn of real estate assets in Europe on behalf of a number of funds and separate accounts. AEW has over 450 employees based in 10 offices across Europe and has a long track record of successfully implementing Core, Value-Add and Opportunistic investment strategies on behalf of its clients. In the last five years, AEW has invested and divested a total volume of €21bn of real estate across European markets

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