

Press release

March 12, 2015

AEW Europe expands private equity investment team

AEW Europe announced today that it has made two senior additions to its private equity investment team in London with the appointments of Nikolas Koulouras and Alexander Strassburger as Executive Directors, reporting to Russell Jewell.

Alexander joins AEW Europe from The Carlyle Group where he was Country Head of Germany. He brings 12 years of real estate experience and has completed approximately €3 billion of real estate transactions across Europe, including direct investments, joint ventures and the acquisition of loan portfolios. Alexander started his career with Merrill Lynch in Paris in its M&A division and holds a Masters' degree from ESCP Europe.

Nikolas joins from Salamanca Group, where he was Director and Co-Head of Real Estate, and brings 18 years of diverse real estate experience. He has completed over €1 billion of real estate transactions globally including direct investments, joint ventures, operating platforms and debt. At the Salamanca Group, Nikolas executed and managed investments in residential, commercial and retail developments across CEE, Spain, UK and Brazil. Prior to Salamanca, Nikolas was in the origination team at Merrill Lynch's Real Estate group where he covered Switzerland, Germany and France. Nikolas spent the early part of his career as an architect at Ashton Raggatt McDougall working on large-scale residential and commercial projects before moving into real estate development and investment in SE Europe, Australia and Greece. Nikolas holds an MBA from Columbia University and a Bachelor of Architecture from the Royal Melbourne Institute of Technology ("RMIT").

Russell Jewell, Head of Private Equity Funds at AEW Europe commented: "AEW Europe has completed over €1 billion of value add and opportunistic transactions over the last five years and anticipates significant growth in this segment. The combined experience of Alexander and Nikolas will further enhance our sourcing and execution capability across Europe"

AEW Europe is a leading European real estate investment manager with 9 offices throughout Europe and the group has over 280 employees who are responsible for €17.3bn of assets under management.

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About AEW Europe

AEW Europe is one of the leading European real estate asset and investment managers. Together with AEW Capital Management in the United States and Asia, AEW Europe and its regulated subsidiaries - AEW Europe LLP, NAMI - AEW Europe and AEW Europe SGP - form a global real estate platform of €41.2 billion in assets under management (of which €17.3 billion is in Europe as at 12.31.2014). AEW has over 30 years experience in the management of real estate funds and separate institutional mandates with 500 employees in 14 locations around the world, including head offices in Boston, London, Paris and Singapore. AEW's innovative investment strategies are research-driven and rigorously controlled for risk, with implementation carried out by professional teams in its extensive network of local offices on the ground.

AEW regularly receives industry awards in recognition of its investment performance and adherence to principles of sustainability. AEW Europe is a founding member of the group of leading real estate fund managers applying the Bureau Veritas "Green Rating" standards to its European investment portfolio and is a signatory to the United Nations' Principles for Responsible Investment. The company is also an active member of the European Association for Investors in Non-listed Real Estate Funds (INREV) and its portfolios are benchmarked by the Investment Property Databank (IPD). AEW Europe is a subsidiary of Natixis Global Asset Management, one of the top 16 asset managers in the world.

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