



FOR IMMEDIATE RELEASE

Press Release

INSURANCE RELATIONSHIP MANAGER CHAD NETTLESHIP JOINS AEW INVESTOR RELATIONS TEAM

BOSTON, MA, November 29, 2022 -- AEW Capital Management, L.P. ("AEW") today announced that Chad Nettleship has joined the firm's Investor Relations group, with a specific focus on the insurance industry. In his role, Chad will engage and work with U.S.-based insurance clients with respect to AEW's real estate equity and debt investment capabilities. Based in Boston, he reports to Jay Struzziery, AEW Managing Director and Head of North America Investor Relations and will work with the team across all aspects of investor relations inclusive of client service, communication and marketing, and product development/client solutions.

"Chad's deep experience within the insurance sector, combined with his experience across alternative credit and equities products, as well as traditional listed investments, brings further depth to our Investor Relations team, which we see as mission critical in serving the investment needs of the insurance sector," said Mr. Struzziery.

Commenting on the recent hire, Jon Martin, AEW's CEO of North America, added, "AEW's value-oriented and research-driven approach is well-suited to the private equity and credit needs of a wide range of U.S. and global insurance investors. The addition of Chad demonstrates both our commitment to and conviction in providing investment offerings to support their allocations."

Mr. Nettleship joins AEW from PIMCO, where he was focused on developing relationships with insurance clients and delivering customized investment solutions. Prior to that, he spent over nine years at State Street Global Advisors in various roles in its Institutional ETF group, including Vice President, Insurance ETF Sales, leading the buildout of their insurance distribution efforts and engaging with insurance regulators/industry groups on statutory accounting matters. Mr. Nettleship

holds an undergraduate degree in finance and marketing from the University of New Hampshire. He is a CFA charterholder, as well as a member of the CFA Institute and the CFA Society of New York.

About AEW

For over 40 years, AEW Capital Management, L.P. (AEW) has provided real estate investment management services to investors worldwide. One of the world's leading real estate investment advisors, AEW and its affiliates manage \$91.6 billion of property and securities in North America, Europe and Asia (as of June 30, 2022). Grounded in research and experienced in the complexities of the real estate and capital markets, AEW actively manages portfolios in both the public and private property markets and across the risk/return spectrum. AEW and its affiliates have offices in Boston, Los Angeles, London, Paris, Düsseldorf, Hong Kong, Seoul, Singapore, Sydney and Tokyo, as well as additional offices in seven European cities. For more information please visit www.aew.com.

Gross asset value as of June 30, 2022. Total AEW AUM of \$91.6 billion includes \$39.1 billion in assets managed by AEW Europe SA and its affiliates and \$208 million in advisory/subadvisory, wrap and other accounts for which AEW Capital Management provides only a model portfolio.

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