

PRESS RELEASE

21 July 2026

AEW Europe appoints Bianca Kraus as Head of Investor Relations Europe

AEW Europe, one of the world's largest real estate investment and asset managers¹, announces the appointment of **Bianca Kraus** as **Head of Investor Relations Europe**, effective 1 July 2026. Bianca is based in Munich and will report to Vanessa Roux-Collet, AEW Europe's CEO.



Bianca joined AEW Europe in 2019 as Head of Investor Relations, Germany, and since 2023 she has been leading the company's investor relations for the wider DACH region, responsible for building and maintaining relationships with institutional investors and consultants in Germany, Austria and German-speaking Switzerland. Bianca has raised capital for the global platform, securing separate account mandates on behalf of institutional investors and raising capital for flagship funds.

In her new role, Bianca will lead AEW Europe's investor relations team, overseeing the firm's capital raising and client servicing. Bianca will work closely with Vanessa Roux-Collet to execute AEW Europe's growth strategy while ensuring continuity of service for existing clients.

Bianca joined AEW Europe from BNP Paribas REIM Germany, where she was Head of Customer and Fund Relations, and has almost 30 years' experience in real estate investment management, the last fifteen of which has been in senior investor relations roles.

Vanessa Roux-Collet, CEO at AEW Europe, commented: *"Investor relations is an integral part of our business strategy and Bianca has played an important role in building and growing strong relationships with our institutional investor clients over the last seven years. Her promotion to Head of Investor Relations Europe is therefore a natural step and I look forward to working with her as we seek to ensure a long-standing focus on client service and on growing our business."*

Bianca Kraus, Head of Investor Relations Europe at AEW Europe, added: *"Having led AEW Europe's investor relations in the DACH region for the past few years, I am excited to be expanding my role across Europe, working with the first class team we have in place. We have a clear strategy for growth leveraging our experience across a number of conviction themes where we have extensive experience and can offer clients compelling investment opportunities."*

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¹ Source: 2026 IRE.IQ Real Estate Managers Guide". The Guide, published annually by Institutional Real Estate, Inc., ranks real estate managers based on the gross value of real estate AUM (\$m) as of December 31, 2025.

ABOUT AEW

AEW is one of the world's largest real estate asset managers², with €74.2 billion of assets under management as at 31 March 2026. AEW has over 815 employees globally, with its main offices located in Boston, London, Paris and Hong Kong and offers a wide range of real estate investment products including comingled funds, separate accounts and securities mandates across the full spectrum of investment strategies. AEW represents the real estate asset management platform of Natixis Investment Managers, one of the largest asset managers in the world.

As at 31 March 2026, AEW managed €35.8bn of real estate assets in Europe on behalf of a number of funds and separate accounts. AEW has over 510 employees based in 11 offices across Europe and has a long track record of successfully implementing Core, Value-Add and Opportunistic investment strategies on behalf of its clients. In the last five years, AEW has invested and divested a total volume of over €13bn of real estate across European markets.

www.aew.com

ABOUT NATIXIS INVESTMENT MANAGERS

Natixis Investment Managers' multi-affiliate approach connects clients to the independent thinking and focused expertise of more than 15 active managers. Ranked among the world's largest asset managers¹ with more than \$1.4 trillion assets under management² (€1.2 trillion), Natixis Investment Managers specializes in high-conviction active investment strategies, insurance and pension solutions, and private assets, and delivers a diverse offering across asset classes, styles, and vehicles. The firm partners with clients in order to understand their unique needs and provide insights and investment solutions tailored to their long-term goals.

Headquartered in Paris and Boston, Natixis Investment Managers is part of Groupe BPCE, the second-largest banking group in France through the Banque Populaire and Caisse d'Épargne retail networks. Natixis Investment Managers' affiliated investment management firms include AEW; DNCA Investments;³ Flexstone Partners; Gateway Investment Advisers; Harris | Oakmark; Investors Mutual Limited; Loomis, Sayles & Company; Mirova; Naxicap Partners; Ossiam; Ostrum Asset Management; Seventure Partners; Vauban Infrastructure Partners; Vaughan Nelson Investment Management; VEGA Investment Solutions and WCM Investment Management. Additionally, investment solutions are offered through Natixis Investment Managers Solutions and Natixis Advisors, LLC. Not all offerings are available in all jurisdictions. For additional information, please visit Natixis Investment Managers' website at im.natixis.com | LinkedIn: [linkedin.com/company/natixis-investment-managers](https://www.linkedin.com/company/natixis-investment-managers).

Natixis Investment Managers' distribution and service groups include Natixis Distribution, LLC, a limited purpose broker-dealer and the distributor of various US registered investment companies for which advisory services are provided by affiliated firms of Natixis Investment Managers, Natixis Investment Managers International (France), and their affiliated distribution and service entities in Europe and Asia.

¹ Survey respondents and publicly available data ranked by Investment & Pensions Europe/Top 500 Asset Managers 2025 ranked Natixis Investment Managers as the 20th largest asset manager in the world based on assets under management as of December 31, 2024.

² Assets under management (AUM) of affiliated entities measured as of March 31, 2026, are \$1,452.8 billion (€1,261.0 billion). AUM, as reported, may include notional assets, assets serviced, gross assets, assets of minority-owned affiliated entities and other types of nonregulatory AUM managed or serviced by firms affiliated with Natixis Investment Managers.

³ A brand of DNCA Finance.

² As of March 31, 2026. AEW includes (i) AEW Capital Management, L.P. and its subsidiaries and (ii) affiliated company AEW Europe and its subsidiaries. AEW Europe and AEW Capital Management, L.P. are commonly owned by Natixis Investment Managers and operate independently from each other. Total AEW AUM of €74.2 billion includes €35.8 billion in assets managed by AEW Europe and its affiliates, €2.4 billion in regulatory assets under management of AEW Capital Management, L.P., and €36.0 billion in assets for which AEW Capital Management, L.P. and its affiliates provide (i) investment management services to a fund or other vehicle that is not primarily investing in securities (e.g., real estate), (ii) non-discretionary investment advisory services (e.g., model portfolios) or (iii) fund management services that do not include providing investment advice.