

PRESS RELEASE

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AEW appoints Xavier de Saqui de Sannes as Head of Institutional Asset Management - France

AEW, one of the largest real estate investment and asset managers, announces that it has appointed **Xavier de Saqui de Sannes as Head of Institutional Asset Management in France**. Xavier will be based in Paris and will report to Raphaël Brault, Head of France - Institutional Division.



Xavier de Saqui de Sannes joins AEW with over 30 years' experience having held positions at Invesco Real Estate as Asset Management Director, DTZ Asset Management immobilier as Senior Asset Manager and CapGemini Conseil as Managing Consultant. During his career Xavier has led on both asset management initiatives whilst also advising senior management teams on acquisitions and financing.

In his new position, Xavier will manage a team of 70 and will oversee the creation and implementation of business plans across the portfolio in France on behalf of AEW's institutional clients. This will include asset management, development, renovation, leasing and disposals, as well as sustainable development and asset valuation.

Raphaël Brault, Head of France - Institutional Division, commented: "Xavier has a wealth of experience and I am confident that, together with his highly qualified team, he will continue to drive strong performance across the portfolio. Asset management is at the heart of our business and our team's diverse range of skills and expertise ensures we are well placed to continue to deliver value and the best possible returns for our clients."

Xavier de Saqui de Sannes holds an MBA from HEC (1998) and is graduated from ISG (1986).

ABOUT AEW

AEW is one of the world's largest real estate asset managers, with €70.2bn of assets under management as at 30 September 2019. AEW has over 700 employees, with its main offices located in Boston, London, Paris and Hong Kong and offers a wide range of real estate investment products including comingled funds, separate accounts and securities mandates across the full spectrum of investment strategies. AEW represents the real estate asset management platform of Natixis Investment Managers, one of the largest asset managers in the world.

As at 30 September 2019, AEW managed near €32.3bn of real estate assets in Europe on behalf of a number of funds and separate accounts. AEW has over 400 employees based in 9 offices across Europe and has a long track record of successfully implementing Core, Value-Add and Opportunistic investment strategies on behalf of its clients. In the last five years, AEW has invested and divested a total volume of over €20bn of real estate across European markets.

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