



Press Release

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AEW appoints new European Head of Research and Strategy

AEW has appointed Hans Vrensen as European Head of Research and Strategy. Hans, who will be based in London and oversee teams in London and Paris, will report to **Rob Wilkinson**, Chief Executive Officer of AEW Europe and will work closely with AEW's global platform.



Hans's responsibilities at AEW will include advising the investment and asset management teams on macroeconomic and property market dynamics, contributing to the formation of investment strategies and performing primary and secondary property market analysis. Hans will be a member of AEW's European Investment Committee.

Rob Wilkinson, Chief Executive Officer at AEW Europe commented: "Hans brings with him a wide range of real estate and capital markets experience. He joins a team whose commitment is to provide seamless applied research for the benefit of clients and the AEW platform. We are very pleased to bring someone of Hans's calibre on board."

Hans Vrensen, new European Head of Research and Strategy at AEW added: "AEW is a global platform with an impressive track record. I am looking forward to working with the teams in Europe and beyond and helping them deliver research-based investment strategies, as well as supporting the company's growth ambitions."

Hans has worked in the real estate industry for more than 25 years, comprising 15 years in commercial real estate investment management, valuation, consulting and research, and a further 10 years in managing real estate and ABS research publishing teams, including eight years in European CMBS/ABS sell side research and ratings analysis.

Before joining AEW, Hans acted as an external consultant to CREFC Europe for two years, and was Global Head of Research at DTZ from 2009 to 2015, providing leading research for occupiers and investors while also assisting the group with strategic business planning. Hans has also worked for Barclays Capital as Head of European Securitization Research and at Moody's Investor Services as a Senior Credit Officer.

Hans is a qualified Chartered Financial Analyst with a Masters in Economics from Vrije Universiteit Amsterdam and a Masters in Real Estate from the University of Wisconsin-Madison.

About AEW

AEW is one of the world's largest real estate asset managers, with over €49.7 bn of assets under management as at 30 September 2016. AEW has over 600 employees, with its main offices located in Boston, London, Paris and Singapore and offers a wide range of real estate investment products including comingled funds, separate accounts and securities mandates across the full spectrum of investment strategies. AEW represents the real estate asset management platform of Natixis Global Asset Management, one of the largest asset managers in the world.

As at 30 September 2016, AEW managed €19.3 bn of real estate assets in Europe on behalf of a number of funds and separate accounts. AEW has over 300 employees based in 10 offices across Europe and has a long track record of successfully implementing core, value-add and opportunistic investment strategies on behalf of its clients. In the last six years, AEW has invested and divested a total volume of over €22 bn of real estate across European markets.

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