



# Press Release

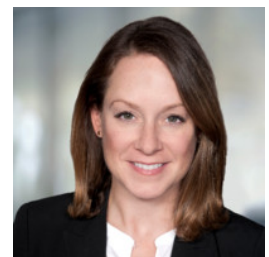
## SUZANNE MARTINEZ JOINS AEW INVESTOR RELATIONS TEAM

BOSTON, MA (September 4, 2019) – AEW Capital Management, L.P. (AEW) today announced the appointment of Suzanne Martinez as a Director in AEW’s Investor Relations team. She officially joins the firm on September 9, 2019. With over 20 years of capital raising and capital markets experience in the real estate industry, Ms. Martinez will primarily be responsible for developing and maintaining client and consultant relationships. Based in Chicago, she will report to Jay Struzziery, Managing Director at AEW and Head of North America Investor Relations, and work on all aspects of capital formation, client service as well as broader firm initiatives along with AEW’s senior Investor Relations team.

“Suzanne is a highly respected industry peer with deep experience and understanding of institutional investors’ goals and objectives and we are delighted to have her join our team at AEW,” said Struzziery. “Her broad experience, in-depth knowledge of the private and public global real estate markets, and network of contacts will strengthen our existing Investor Relations team and help us to maintain a high level of client service as the firm continues to support and add to its client base.”

With this hire, the AEW’s Investor Relations team’s global footprint now includes professionals in Chicago, Boston, San Francisco, Hong Kong, London and Munich.

Prior to joining AEW, Ms. Martinez was a Senior Managing Director in the Client Capital Group at LaSalle Investment Management. In this capacity, she worked with current and prospective investors on all aspects of capital sourcing, marketing and investor relations. Prior to that, Ms. Martinez held capital markets roles at Avison Young and Jones Lang LaSalle, where she



directed investment sales and transaction advisory efforts. Ms. Martinez earned her B.A. from the University of Illinois at Urbana-Champaign in Communications and Marketing and earned her MBA from Northwestern’s Kellogg School of Management. She also holds FINRA Series 7 and 63 licenses and is a licensed real estate broker in Illinois. Ms. Martinez is active in the institutional real estate community and is member of the Pension Real Estate Association’s Capital Markets Affinity Group as

well as the Urban Land Institute, where she is a mentor and member of the Executive Committee and Advisory Board for Women's Leadership Initiative.

## **About AEW**

Founded in 1981, AEW Capital Management, L.P. (AEW) provides real estate investment management services to investors worldwide. One of the world's leading real estate investment advisors, AEW and its affiliates manage approximately \$76.0 billion of property and securities in North America, Europe and Asia (as of June 30, 2019<sup>1</sup>). Grounded in research and experienced in the complexities of the real estate and capital markets, AEW actively manages portfolios in both the public and private property markets and across the risk/return spectrum. AEW and its affiliates have offices in Boston, Los Angeles, London, Paris, Düsseldorf, Hong Kong, Singapore, Sydney and Tokyo, as well as additional offices in eight European cities. For more information please visit [www.aew.com](http://www.aew.com).

<sup>1</sup> Gross asset value as of June 30, 2019. Total AEW AUM of \$76.0 billion includes \$34.8 billion in assets managed by AEW SA and its affiliates and \$638 million in advisory/subadvisory, wrap and other accounts for which AEW Capital Management provides only a model portfolio. Client staff and offices include AEW Capital Management and AEW SA.

AEW includes (i) AEW Capital Management, L.P. in North America and its wholly owned subsidiaries, AEW Global Advisors (Europe) Ltd., AEW Asia Pte. Ltd. and AEW Asia Limited and (ii) affiliated company AEW SA and its subsidiaries. AEW Capital Management is AEW SA's sister company and is commonly owned by Natixis Investment Managers.

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